

# RAYMOND JAMES AT A GLANCE

Raymond James has delivered **134 consecutive quarters of profitability**. We credit much of this performance to the firm's client-first perspective and adherence to its founding core values of **professional integrity, advisor independence, and a conservative, long-term approach to investing**.

## BY THE NUMBERS

- ▶ Approximately **8,400** financial advisors
- ▶ Approximately **\$1.17 trillion** in total client assets
- ▶ More than **2X** required total capital ratio
- ▶ A-, **stable outlook credit rating** (Fitch)

## STRENGTH AND STABILITY – Diluted quarterly earnings per share



## DID YOU KNOW?

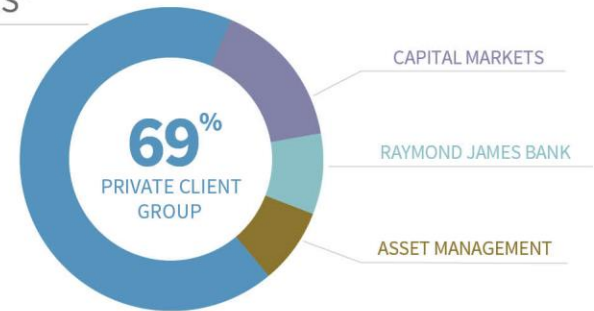
Continuing its tradition of giving back, Raymond James and its associates donated to charitable organizations in 2020, including **\$6.7 million** to the United Way and more than **\$2 million** to communities across the country to aid those impacted by COVID-19.

The firm also reaffirmed its pledge to address racial equality, financial literacy and empowerment among the Black community with a commitment of \$1.5 million to 12 organizations across 10 U.S. markets.

## A DIVERSIFIED SET OF BUSINESSES\*

Total \$7.9 billion

Total net revenue shows fiscal year data ending Sept. 30, 2020.



As of 6/30/2021. Past performance is not an indication of future results. The information provided is for informational purposes only and is not a solicitation to buy or sell Raymond James Financial stock. A credit rating of a security is not a recommendation to buy, sell or hold securities and may be subject to review, revisions, suspension, reduction or withdrawal at any time by the assigning rating agency. Raymond James Bank is an affiliate of Raymond James & Associates, Inc., and Raymond James Financial Services, Inc. © 2021 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. © 2021 Raymond James Financial Services, Inc., member FINRA/SIPC. Investment products are: not deposits, not FDIC/NCUA insured, not insured by any government agency, not bank guaranteed, subject to risk and may lose value. 21-BDMKT-5124 TA 7/21

\*Charts are intended to show relative contribution of each of the firm's four core business segments. Dollar amounts do not add to total net revenues due to "Other" segment and intersegment eliminations not being depicted. Other includes the firm's private equity activities, as well as certain corporate overhead costs of Raymond James Financial including the interest cost on our public debt.